6.2 DRAFT FINANCIAL REPORT AND CARRY FORWARDS FOR THE 2019/20 FINANCIAL YEAR

File Number: COU1-1400

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Attachments: Nil

PURPOSE

The matter for consideration by the Council is the draft financial results for 2019/2020 and for Council to approve the proposed allocations to carry forwards, special funds, and between activities for the 2019/2020 Financial Year.

RECOMMENDATION FOR CONSIDERATION

That having considered all matters raised in the report:

- a) That Council receives the report entitled Draft Financial Report and Carry Forwards for the 2019/2020 Financial Year.
- b) Council approve the proposed allocations to carry forwards and special funds for the 2019/2020 Financial Year.
- c) Council approve that the 2019/2020 activity surpluses in the general rate funded activities be used to fund the deficits in the general rate funded activities as proposed.

EXECUTIVE SUMMARY

This report brings to Council the draft unaudited Financial Statements for the Council for the year ended 30 June 2020.

Contained in the report is a list of movements in Special Funds/Carry Forwards that are proposed to be funded from this year's activities, and a proposal that where a general rate funded activity has a surplus, that this surplus be applied to those general rate rated activities that have deficits.

BACKGROUND

Council is reported to quarterly on Council Finances. This report brings to Council the <u>draft</u> <u>unaudited</u> financial results for the year ended 30 June 2020, and the funding impact statement for both the whole of Council and each group of activities undertaken by Council.

DISCUSSION

Set out below is a summary of the <u>draft unaudited</u> financial results for the 2019/20 financial year:

| | YTD Actuals | YTD Budget | Bud Var | 2019 Actuals | 2019 Var | % Change |
|---|-------------|------------|---------|--------------|----------|-----------|
| | TTD Actuals | Trobudget | Duu vai | 2013 Actuals | 2013 Val | 76 Change |
| Operating Income | | | | | | |
| General rates, uniform annual general charges and rates penalties | 13,380 | 13,435 | (55) | 12,643 | 737 | 5.8% |
| Targeted rates | 7,413 | 7,256 | 157 | 7,187 | 226 | 3.19 |
| Subsidies and Grants (Operating and Capital) | 10,004 | 9,422 | 582 | 11,167 | (1,163) | -10.4% |
| Fees, charges | 3,781 | 3,262 | 519 | 3,416 | 365 | 10.7% |
| Interest and dividends from investments | 215 | 140 | 75 | 189 | 26 | 13.7% |
| Development Contributions | 92 | 22 | 70 | 364 | (272) | -74.7% |
| Other Income | 513 | 229 | 284 | 788 | (275) | -34.9% |
| TOTAL | 35,398 | 33,766 | 1,632 | 35,754 | (356) | -1.0% |
| Applications of Operating | | | | | | |
| Payments to staff | 5,567 | 5,322 | (245) | 5,147 | (420) | -8.2% |
| Payments to suppliers | 17,490 | 15,392 | (2,098) | 17,037 | (453) | -2.7% |
| Depreciation and Amortisation | 12,397 | 12,102 | (295) | 11,946 | (451) | -3.89 |
| Finance costs | 429 | 593 | 164 | 173 | (256) | -148.2% |
| TOTAL | 35,883 | 33,408 | (2,474) | 34,303 | (1,580) | -4.6% |
| Operating Surplus/(Deficit) | (485) | 358 | (843) | 1,451 | (1,936) | |
| Gain/(Loss) on Asset Revaluations | 4,683 | 0 | (4,683) | 47,265 | 42,582 | 90.19 |
| Asset Impairments | (1,082) | 0 | 1,082 | 0 | 1,082 | |
| Operating Surplus/(Deficit) | 3,116 | 358 | 2,758 | 48,716 | (45,600) | |

It is important to note that this is based on traditional accounting presentation requirements and is more akin to how a "For Profit" entity would report. It is quite different to the Funding Impact Statement that the Local Government Act requires which looks at all sources of income and then how it has been applied/spent.

What this shows is that while Council has earnt \$1.6m more in revenue than budgeted, this is \$0.4m less than last year. The bulk of this decline is in subsidies and grants which is despite Council receiving PGF money that wasn't available in the previous year. This is because Council has received \$1.5m less in NZTA subsidies than in the previous year. NZTA subsidies are received as a reimbursement of works undertaken. Council is planning a significant bridge strengthening program in 2020/21 which will see a higher level of spend and therefore a higher NZTA subsidy.

Costs are \$2.5m ahead of budget, but only \$1.6m (4.6%) ahead of last year. The change year on year is driven by additional staffing resources, higher financing costs reflecting higher debt levels, undertaking the PGF work which was unbudgeted, and inflation.

Below the line are Councils asset revaluations. This year Council has revalued roading and 3 water assets (last year was land and buildings and 3 waters). In addition this year Council has an impairment on the holding values of the Waipukurau Library and Memorial Hall due to seismic issues.

External Debt/ Investments/ Asset Creation

During 2019/20 Council's external debt has gone from\$2m to \$20m. This money was used in part to fund the creation of new assets and in part of create investments.

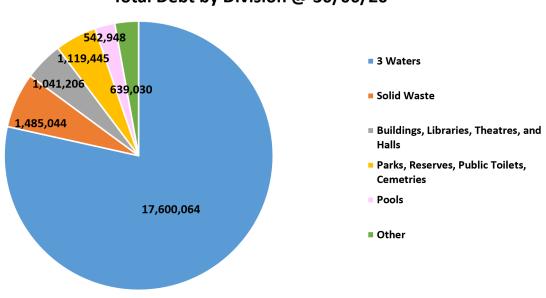
Council's weighted average cost of funds is 2.28% (2019: 3.85%), and the maturities are as the table below:

| Debt Position | Draw Date | Maturity Date | Interest Rate | Amount 30/06/2019 | Amount Now | Movement |
|-------------------------------------|------------|------------------|---------------|----------------------|------------|------------|
| LGFA - Fixed Rate | 28/08/2017 | 25/08/2025 | 3.85% | 2,000,000 | 2,000,000 | - |
| LGFA - Fixed Rate | 22/07/2019 | 15/04/2024 | 2.19% | - | 10,000,000 | 10,000,000 |
| LGFA - Fixed Rate | 16/12/2019 | 15/04/2023 | 1.96% | - | 4,000,000 | 4,000,000 |
| LGFA - Fixed Rate | 16/03/2020 | 15/04/2027 | 2.03% | | 4,000,000 | 4,000,000 |
| ANZ Seasonal Facility (\$1,500,000) | | | | - | - | - |
| Total Debt | | | 2.28% | 2,000,000 | 20,000,000 | 18,000,000 |

During 2019/20 Council has spent \$19.8m on acquiring new assets or renewing existing assets.

In addition Council has found itself in the position that it could take out term deposits with a higher yield than its cost of borrowing (typically with a 0.5% net margin). Therefore, knowing that Council has a significant asset program planned it has borrowed early (enough to fund the next 6 months of this program) which means at year end Council was holding \$11m of term deposits (2019: \$2.5m) with an average yield of 2.6%, with a mix of maturities out to December 2020.

While Council has external debt of \$20m, it also has internal debt (i.e. borrowings from other Council reserves). Total debt at 30 June was \$22.4m which means in addition to the \$20m external debt, Council has used \$2.4m of Councils internal funds to fund its infrastructure assets. The pie chart below shows how this debt is allocated to the various Council activities.



Total Debt by Division @ 30/06/20

Special Funds

Special Funds and Trust Accounts are funded held for a specific purpose and are allocated interest annually from Councils investments/internal borrowings. During the year \$150k of interest was added to Councils special funds which represented a 2.5% return.

During the year the following movements (excluding interest) occurred in special funds:

| Special Fund | Activity | Movement | Notes |
|-----------------------------------|--------------------|-----------|--|
| Capital Projects Fund | Overheads | (59,766) | Legal & Valuations preparing land for sale |
| Ruahine & Aramoana Wards | Public Toilets | (21,376) | Funding of new Te Paerahi Public Toilet |
| Esplanade Reserves Fund Acct | Parks & Reserves | (6,348) | Purchase of Esplandade Strip |
| Landfill Aftercare Reserve | Solid Waste | (333,000) | Funding of Leachate Project, to be repaid over next 10 years |
| Landfill Aftercare Reserve | Solid Waste | 50,743 | Funding of future landfill aftercare |
| Vehicle Depreciation Reserve | Overheads | 85,257 | Funding of Future Vehicle Fleet Replacements |
| LT Vehicle Depreciation Reserve | Land Transport | 21,773 | Funding of Future Land Transport Vehicle Fleet Replacements |
| Mayoral Fund | Leadership | 2,420 | Adding Covid Donations to fund, to be distributed next year |
| Adverse Events Fund | Solid Waste | (262,838) | Funding of June 2019 Flooding Repairs |
| Adverse Events Fund | Land Transport | 8,683 | Annual loan repayment of "Fire" funding |
| Stormwater Renewal Reserve | Stormwater | (132,366) | Funds used to create stormwater assets |
| Water Rates Smoothing Reserve | Water Supplies | 125,000 | Fund to smooth future water rates as per Long Term Plan |
| Wastewater Upgrade Reserve | Wastewater | 436,284 | Funds set aside to upgrade Wastewater treatment plants |
| Te Aute Drainage Scheme Reserve | Stormwater | (6,100) | Funds used to to fund activity in Te Aute Drainage Scheme |
| Bridge Replacement Funding | Land Transport | 52,122 | Funds set aside to upgrade Bridges |
| Waipawa Libraries Donations Res | Libraries | 94,228 | Bequest Received |
| District Landfill Levy Res | Solid Waste | (30,442) | Net movement in Waste Minimisation Funds Held |
| Housing Depreciation Reserve Acct | Retirement Housing | (51,379) | Funding capital works at Retirement Housing |
| | | (27,105) | |

Carry Forwards

Carry Forwards is the practice where Councils take projects that where budgeted to occur in a financial year, and therefore rated for but remain unspent at year end. These projects are expected to be completed in the following financial year so Council "Carries Forward" the rates funding to the following year to allow that project to be undertaken.

| Carry Fowards | Activity | Carry Forward | Notes |
|--------------------------------|-------------------|----------------------|---|
| Leadership Carry Fwd | Leadership | 20,000 | Maori Engagement Funds |
| District Planning | District Planning | 16,679 | Creation of District Planing Maps |
| Health Carry Fwd | Public Health | 25,000 | District Licensing Committee to be held in carry forwards until required |
| Solid Waste Carry Fwd | Solid Waste | 9,794 | Commited Solid Waste Capital Upgrade Projects |
| Water Carry Fwd | Water Supplies | 1,703 | Commited Water Capital Upgrade Projects |
| Waste Water Carry Fwd | Wastewater | 49,536 | Commited Waste Water Capital Upgrade Projects |
| Stormwater Carry Fwd | Stormwater | 278,001 | Commited Stormwater Capital Upgrade Projects |
| Parks Reserves Pools Carry Fwd | Parks & Reserves | 20,962 | Commited Parks & Reserves Capital Upgrade Projects |
| Theatres Halls Carry Fwd | Theatres & Halls | 42,566 | Commited Theatre Capital Upgrade Projects |
| Cemeteries Carry Fwd | Cemetries | 13,000 | Commited Cenemtry Capital Upgrade Projects |
| Properties Carry Fwd | Propeties | 67,787 | Commited Property Capital Upgrade Projects |
| IT Carry Fwd | Overheads | 133,222 | Commited IT/Phone System Capital Upgrade Projects |
| Administration Carry Fwd | Overheads | 155,081 | Commited Document Scanning Back Capture/Audio Visual Capital Upgrade Projects |
| Chief Exec CFWD | Overheads | 4,021 | CE professional Development |
| Finance Services Carry Fwd | Overheads | 9,199 | Rates Doubtful Debt Allowance |
| Finance Services Carry Fwd | Overheads | 45,000 | Long Term Plan Audit Fees |
| Finance Services Carry Fwd | Overheads | 18,284 | Long Term Plan Resources |
| GIS Carry Fwd | Overheads | 82,122 | Aerial Mapping delayed due to Covid. |
| LT Sub Carry Fwd Renewal | Land Transport | 1,447,146 | Roading & Bridge Upgrades |
| | | 2,439,103 | |

For the 2019/2020 below is a list of the Carry Forwards:

Group Surplus and Deficits

Once you that taken into account the operating result of each Council Activity, and the movements in Special Funds and Carry Forwards above, Council is still left with a surplus/(deficit) in each activity.

Those activities that are funded by Targeted Rates (3 Waters and Roading) have had their surplus/(deficits) cleared into their specific Special Funds Account (for 3 Waters) and Carry Forwards (as disclosed in the tables above) to ensure that those targeted rates remain ring fenced for those activities.

The remaining activities are funded from general rates also have surplus/(deficit) positions. It is proposed that these be cleared by "activity transfers" between these activities to ensure that they are balanced at a top level.

At an individual activity level the surplus/(deficit) were:

| Activity | Surplus/(Deficit) |
|-----------------------------------|-------------------|
| Community Leadership | 73,706 |
| Planning & Regulatory | (171,316) |
| Solid Waste | 78,967 |
| Recreation & Community Facilities | 18,643 |
| | 0 |

Having done all done all this Council has a balanced Funding Impact Statement (as per the table below):

| Sources of Operating | YTD Actuals | YTD Budget | Bud Var |
|---|-------------|-------------|-------------|
| General rates, uniform annual general charges and rates penalties | 13,379,846 | 13,435,029 | (55,183 |
| Targeted rates | 7,413,116 | 7,255,748 | 157,368 |
| Subsidies and Grants for Operating Purposes | 4,496,855 | 3,394,933 | 1,101,922 |
| Fees, charges | 3,781,277 | 3,260,474 | 520,803 |
| Interest and dividends from investments | 214,937 | 139,835 | 75,10 |
| Local authorities fuel tax, fines, infringement fees and other receipts | 491,666 | 196,289 | 295,37 |
| TOTAL | 29,777,697 | 27,682,308 | 2,095,38 |
| Applications of Operating | | | |
| Payments to staff | 5,567,072 | 5,321,904 | (245,168 |
| Payments to suppliers | 17,320,029 | 15,428,292 | (1,891,737 |
| Finance costs | 364,078 | 568,636 | 204,55 |
| Other operating funding applications | 0 | (36,693) | (36,693 |
| TOTAL | 23,251,180 | 21,282,139 | (1,969,041 |
| Net Operating Cash Flows | 6,526,517 | 6,400,169 | 126,34 |
| | | | |
| Sources of Capital | | | |
| Subsidies and grants for capital expenditure | 5,507,054 | 6,027,458 | (520,404 |
| Gross proceeds from sale of assets | 18,811 | 34,661 | (15,850 |
| Development and financial contributions | 92,097 | 21,972 | 70,12 |
| Increase (decrease) in debt | 18,000,000 | 12,288,650 | 5,711,35 |
| TOTAL | 23,617,962 | 18,372,741 | 5,245,22 |
| Applications of Capital | | | |
| to meet additional demand | 0 | 0 | |
| to improve the level of service | 12,439,478 | 17,238,353 | 4,798,87 |
| to replace existing assets | 7,324,211 | 11,654,786 | 4,330,57 |
| Increase (decrease) in reserves | (468,641) | (3,277,791) | (2,809,150 |
| Increase (decrease) of investments | 10,849,431 | (842,432) | (11,691,863 |
| TOTAL | 30,144,479 | 24,772,916 | (5,371,563 |
| Net Capital Cash Flows | (6,526,517) | (6,400,175) | (126,342 |
| Crand Tatal | | (0) | |
| Grand Total | 0 | (6) | (|

RISK ASSESSMENT AND MITIGATION

The proposed actions ensure that the targeted rates remain ring fenced for the use of 3 waters and roading, and that the general rate funds are only applied to those activities that are to be funded by general rates under Council's Revenue and Financing Policy.

FOUR WELLBEINGS

This report delivers an update on Council's finances, and shows that Council is acting in a transparent, fiscally prudent manner, with the best interests of Central Hawkes Bay District in mind.

DELEGATIONS OR AUTHORITY

While much of the movements in special funds and carry forwards reflect previous Council resolutions, how to deal with the residual activity surplus (deficits) needs to be decided.

SIGNIFICANCE AND ENGAGEMENT

In accordance with the Council's Significance and Engagement Policy, this matter has been assessed as of some importance.

OPTIONS ANALYSIS

Council as the ability to approve the proposed allocations to carry forwards and special funds for the 2019/2020 Financial Year and that the 2019/2020 activity surpluses in the general rate funded activities be used to fund the deficits in the general rate funded activities as proposed.

Or Council can chose not approve the proposed allocations, and provide officers with guidance how they wish to allocate the surplus/ (deficits) between special funds/carry forwards/and activities.

Recommended Option

This report recommends option number one, approving the proposed allocations for addressing the matter.

NEXT STEPS

Officers will action whatever decision is made, and proceed to have the Auditor General audit these financial statements.

RECOMMENDATION

That having considered all matters raised in the report:

- a) That Council receives the report entitled Draft Financial Report and Carry Forwards for the 2019/2020 Financial Year.
- b) Council approve the proposed allocations to carry forwards and special funds for the 2019/2020 Financial Year.
- c) Council approve that the 2019/2020 activity surpluses in the general rate funded activities be used to fund the deficits in the general rate funded activities as proposed.